| VVIIT OF TRUTH OF T | Kakko<br>APJ Abdul Kalam Ke     | VEDAVYASA INSTITUTE OF TECHNOLOGY<br>Kakkove, Malappuram Dt, Kerala,<br>Affiliated To AICTE,<br>J Abdul Kalam Kerala Technological University and Govt. Of<br>India<br>Phone: 0483-2832157, Mob: 9446565077 |                                                 |
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| Institution's Innovation council<br>IIC6–Q4 Calender Driven Activity Report                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                 |                                                                                                                                                                                                             |                                                 |
| Program:<br>Calender Driven Activity                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                 | Title Of Activity:   Session on "Lean Start-up & Minimum Viable Product/Business"   - Boot Camp (or) Mentoring Session                                                                                      |                                                 |
| Organizer:<br>The Institution's Innovation Council (IIC) in<br>Association with The Innovation and<br>Entrepreneurship Development Centre (IEDC)<br>and Department of Electronics and<br>Communication Engineering                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                 | Name of coordinator:<br>Dr. Periasamy<br>IIC President                                                                                                                                                      | Date: 13.08.24<br>Time: 11.00 am<br>Venue: VVIT |
| <b>Objectives</b> :<br>The objective of organizing this event is to understand the importance of Start-up & Minimum Viable Product/Business                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                 |                                                                                                                                                                                                             |                                                 |
| Resource Person:<br>Smt Nishana MC SD<br>Sri Shafeeq Ali M S<br>Smt Dhanya M JTO<br>Summary:<br>The Institution's Inne                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | DE BBM Kondotty<br>BBM Kondotty | ciation with The Innovation and Entrep                                                                                                                                                                      | reneurship Development Centre (IEDC)            |
| and Department of Electronics and Communication Engineering organized Session on "Lean Start-up & Minimum Viable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                 |                                                                                                                                                                                                             |                                                 |
| Product/Business" - Boot Camp (or) Mentoring Session. One of the the speakers of this session is Smt Nishana MC SDE BBM                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                 |                                                                                                                                                                                                             |                                                 |
| Kondotty who expressed her views about opportunities for students and faculties. Entrepreneurs should be interested in exploring                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                 |                                                                                                                                                                                                             |                                                 |
| the lean start-up. She explained that lean method has three key principles: First, rather than engaging in months of planning and                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                 |                                                                                                                                                                                                             |                                                 |
| research, entrepreneurs accept that all they have on day one is a series of untested hypotheses—basically, good guesses. So instead                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                 |                                                                                                                                                                                                             |                                                 |
| of writing an intricate business plan, founders summarize their hypotheses in a framework called a business model canvas. She                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                 |                                                                                                                                                                                                             |                                                 |
| also expressed her views regarding Would-be small business owners should have a complete business plan in hand before                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                 |                                                                                                                                                                                                             |                                                 |
| applying for entrance into an incubator program. Sri Shafeeq Ali M SDE BBM Kondotty expressed that A minimum viable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                 |                                                                                                                                                                                                             |                                                 |
| product (MVP) is the first version of a product fit for market. An MVP has core functionality and, coupled with customer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                 |                                                                                                                                                                                                             |                                                 |
| feedback, is a learning tool for product teams to release new features and better iterations of the product. The MVP is the right-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                 |                                                                                                                                                                                                             |                                                 |
| sized product for your company and your customer. It is big enough to cause adoption, satisfaction, and sales, but not so big as to                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                 |                                                                                                                                                                                                             |                                                 |
| be bloated and risky. Technically, it is the product with maximum ROI divided by risk. The MVP is determined by revenue-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                 |                                                                                                                                                                                                             |                                                 |
| weighting major features across your most relevant customers, not aggregating all requests for all features from all customers. The                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                 |                                                                                                                                                                                                             |                                                 |
| session was very interactive. The session witnessed the active participation of around 65 students. The session was concluded with                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                 |                                                                                                                                                                                                             |                                                 |
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| Benefit to faculty/st                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | udents:                         |                                                                                                                                                                                                             |                                                 |

Building an MVP helps minimize up-front product design and development costs, including time, energy, and budget

No of participants:65 (63 Students and 2 Faculty)

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## Remarks

MVP enables product managers to introduce the product to market much earlier and test whether the core features are actually meeting the market need.



Dr Periasamy C IIC President VVIT Date 13.08.24